

## how do I sell my car?

The Hobbs Parker Group are Kent's largest firm of Auctioneers with over 150 years experience, and we have been selling cars regularly and successfully since 1945. Hobbs Parker Car Auctions LLP run over 100 car auctions each year from our purpose designed auction facilities on Orbital Park just 2 minutes from Junction 10 of the M20.

### When are the Car Auctions held?

Car Auctions are held every Monday and Wednesday evening at 6.30pm. We also hold a light commercial auction every other Thursday afternoon at 3.00pm. We also hold a number of special sales each year for Sports and High Performance Cars and also Four Wheel Drive and Diesel Vehicles. Our sales calendar and further information is available at [www.hobbsparker.co.uk/cars](http://www.hobbsparker.co.uk/cars).

### How many cars are offered for sale?

There are approximately 150 cars in each car auction, ranging in price from just a few hundred pounds, to many thousands of pounds, and all sorts of makes and models can be found. We have approximately 40 to 50 light vans in the commercial auctions.

### When are you open?

We are open from 9.00am to 5.30pm Tuesdays, Thursdays, and Fridays, and from 9.00am until the end of the sale, usually about 9.30pm on Mondays and Wednesdays. We are not open at the weekends.

### How do I enter my car in your auction?

Bring your car to us, along with your registration document, MOT certificate, service history if this is available and any other relevant documentation. You will complete a very simple entry form, your name and address and a few brief details about the car; we can help with this.

You can, of course, put a reserve price on your car if you want to and we will not sell it below this figure without speaking to you first. If you need help setting your reserve, our professional auctioneer is available to give you a realistic valuation.

### When will my car be sold?

Your car will be entered into the next available auction. If you bring the car on a Monday, it will go in Monday's auction, if you bring your car on Tuesday or Wednesday, it will go in Wednesday's auction, if you bring your car on Thursday or Friday it will go in Monday's auction.

### How much does it cost and when do I get paid?

Assuming your car sells in the auction, either for your reserve price, more than your reserve price, or occasionally, with your consent, a re-negotiated reserve price, you will be paid, by our company cheque, less our commission charge, normally within 48 hours of the auction.

The entry fee is £20 plus VAT for the first auction and then £10 plus VAT for each following auction. This will be deducted from the sale proceeds of your car.

Our commission charges are 10% of the sale price plus VAT subject to a minimum of £50 plus VAT and a maximum of £250 plus VAT.

### What if my car is not sold?

If, in our opinion, your reserve is realistic and sensible, we will, at our discretion, normally offer the car again in our next auction, but you are strongly advised that your car will make its best price in the first auction. Rarely, if ever, does a car achieve higher bids in the second auction.

If your car does not sell it must be collected at which time we will charge your entry fee as set out above.

### Do I have to fill out the registration document?

No. We do all that for you.